



evolution  
■■■ business systems.

Revolutionise the way you do  
business, leverage technology and  
seize opportunities!

We deliver personalised and authentic experiences at scale,  
keeping your business at the forefront of innovation.

## Who we are

Evolution Business Systems (EBS) are business management software specialists with extensive experience implementing and supporting Microsoft Dynamics solutions

- Our expertise is centred on providing Microsoft business solutions tailored to the needs of our clients
- Our clients range from small, medium and large organisations across all industry sectors
- We take pride in our ability to interpret our clients' needs, combine functionality, ease of use, design and affordability

## What we do

New systems impose stress and strain on your business. Our aim is to create a trusted environment where your expectations, fears and complexities are dealt with honestly and professionally

- We approach all projects and clients with respect, transparency and honesty
- Structured customer service with rapid response to queries, regular reports, updates and online sessions
- We offer a broad range of services from consulting, staff training, site audit, technical expertise, account management and user group events

## Why it matters

We succeed not by volume, but by the sheer craftsmanship of the work we do, the business problems we solve and the nurturing service we provide our clients, not the bottom line

- We have a unique ability to think outside the square and trouble-shoot to find long term solutions
- Our key values are at the heart of everything we do. We live and breathe our values individually and collectively as a team
- Our ethical practices and values guide us in everything we do across all aspects of our business, the services we provide and client relationships we nurture

Our EBS values system is central to our business, our success has stemmed from our "EPIC" core values

E



### Ethics

We do the right thing and do what we say.

P



### Passion

We enjoy what we do and have fun.

I



### Innovation

We are dynamic, creative and solve customers' problems.

C



### Community

We give back to our team, customers and community.



Your market is evolving, technology is advancing, the way people work is changing and we believe your people are your business investments. Backed by Microsoft business software and our expertise, we can revolutionise the way you do business.

What  
our clients  
say...

“Without a doubt, EBS is the best vendor I have worked with - and I have worked with a lot of vendors.”

**Uniting Church in Australia Synod NSW/ACT, CFO**

“I couldn't be more satisfied with the decision we made to move to EBS, love working with the guys, the support's excellent ...EBS is agile, nimble and willing to please and it makes you feel like you've got that support behind you.”

**The Pancake Parlour, CFO, Darren Cotton**

“EBS have great industry experience with a comprehensive understanding of the needs and challenges of Not For Profit organisations.”

**VACCHO (Victorian Aboriginal Community Controlled Health Organisation), Commercial & Financial Services**

“One of the biggest selling points, and why we chose EBS was the customer relations side of things. They really go to that extra level to make sure customers are informed... As a new customer, they weren't just selling us a product but making sure that they have customer satisfaction. And that was really evident in the implementation process.”

**Gippsland Lakes Complete Health, CFO, Chloe Watson**

## Our brand promises

- Projects completed on time, within budget and premium customer support is always our priority
- We design together, agree on the deliverables and work together to get the best outcomes
- We make it happen

## Products and services

- Dynamics 365 Business Central
- Bespoke software
- Integrations and upgrades
- Payroll business solutions
- Cloud business solutions
- Not-For-Profit business solutions
- Budgeting solutions
- Reporting solutions eg. Jet Reports and Power BI

# EBS Proven Process



"Every client receives personal attention at all stages of implementation and support. Our aim is to provide top quality personalised service and support and ensure a long and productive relationship with our clients." –

**EBS, COO, Jonathan Martin**

"We offer years of experience with financial systems and our success has stemmed from our key values of ethics, passion, innovation and community. Our commitment to client satisfaction ensures fast delivery, rapid response and support whether by telephone, email or an on-site visit." –

**EBS, CEO, Paul Woods**

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*making it happen*

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